



Western Union Corporate Real Estate
12500 East Belford Avenue, M1B
Englewood, Colorado 80112, U.S.A

February 6, 2013

Mr. Russell Hatcher
And Wieb Roffel
Cubo Projects Ltd
47 Harrison St
St Albans, Christchurch
New Zealand 8013

Dear Gentlemen,

Our organization is very pleased to confirm that in 2012 and 2013 Western Union experienced highly successful work with Cubo Projects on our Office fit-out project in Auckland, NZ, as well as our two office projects in Melbourne and Perth, Australia.

Cubo Team delivered the turn-key solutions which included:

- Design from initial space plan to the full package of architectural and M&E working drawings
- Full scope of construction, M&E and fit-out services, including
 - o Partitions, floors, ceilings
 - o HVAC and Plumbing systems
 - o Electrical works
 - o Fire alarm systems
 - o CCTV, security system and access control system, IT/telephony network
 - o Final commissioning and approvals
- Furniture tender and supply
- Office relocation and move services
- Interface with Western Union internal service groups, corporate groups and end-users

Selecting Cubo Projects as one point of contact for the full scope of work allowed Western Union to simplify the organizational structure of the project and therefore, significantly reduced the risks in comparison with the traditional project approach. The form of contract we utilized gave us confidence in competitive pricing. I have used a traditional approach for project delivery in many international markets and strongly support the Cubo Projects' approach to project delivery.

I greatly appreciated the professionalism of Cubo Projects' Team, and in particular that of the company Director and Project Manager, Russell Hatcher, who on many occasions went beyond his regular duties to assure his client's full service satisfaction. On two of our projects Cubo Projects formed an alliance with ISG Asia, a Singapore based Management Company, which proved to be very effective in global sourcing of competitive bids.

Cubo Project's team applied well-defined processes and the proper industry practices in construction management while ensuring the outstanding quality of fit-out and engineering works. Our two Australian projects are still in progress as of the date of this letter, we have, however, a good indication, that just like the first one, our Auckland, Regional Office, we will also complete these projects below the budget and ahead of the planned schedule.

On behalf of my organization, we look forward to continuing our cooperation in the future. We are pleased to recommend Cubo Projects as a highly efficient and reliable contractor and professional service integrator for office interior design and fit-out projects.

Regards,

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